

SOUTH SHORE DISCONTINUED & NOS MARINE ENGINE PARTS NETWORK

Prepared for **Pete** — Action Performance Marine (Rear of 200 West Ave / 65 Mulford St, Patchogue, NY 11772 · (631) 654-1119 · abwinc3015@optonline.net)

IN-PERSON MEETING CONFIRMED

Tuesday, Oct 27, 2026 at 1:00 PM ET
Patchogue Warehouse Counter Walk-In

1. FEATURED PATCHOGUE ANCHOR WAREHOUSE PROFILE

#1 FLAGSHIP PARTNER

Partner Facility: Action Performance Marine — Pete (Owner / Parts Manager)

Warehouse Location: Rear of 200 West Ave / 65 Mulford St, Patchogue, NY 11772 (Suffolk County)

Direct Contact: (631) 654-1119 · abwinc3015@optonline.net

Core Legacy & OEM Brands: OMC / Cobra, Evinrude / Johnson, Mercury, MerCruiser, Yamaha, Volvo Penta, Tohatsu

Network Role: Anchor Suffolk County OEM & New-Old-Stock (NOS) fulfillment partner on southshoremachineparts.com

WHY WE BUILT

SOUTHSHOREMARINEPARTS.COM

\$0 UPFRONT COST TO PETE

- The Problem:** Thousands of boat owners & shops across Long Island and nationwide are hunting discontinued OMC, Evinrude/Johnson, MerCruiser, and Yamaha OEM part numbers sitting on Patchogue shelves—but nobody wants the headache of running an eBay store or answering 20 tire-kicker phone calls a day.
- The Solution:** We index your exact OEM part numbers & supersession chains online, pre-verify engine serial/model fitment, and route only **ready-to-buy orders** and **verified wholesale pickups** straight to your counter.

2. VISUAL WORKFLOW: HOW THE NETWORK MOVES DEAD-STOCK & HIGH-MARGIN LEGACY MARINE PARTS WITHOUT COUNTER HEADACHES

ZERO LISTING FEES · ZERO TIRE-KICKERS · YOU CONTROL PRICING

STEP 1: PATCHOGUE SHELF INVENTORY

Part-# list/Excel, DMS export, or Sean scans box labels on-site (OMC, Merc, Yamaha, Volvo)

STEP 2: OEM SEARCH & FITMENT ENGINE

Indexed by OEM SKU & supersession chain on southshoremachineparts.com + Google Search

STEP 3: TWO FLEXIBLE PAYOUT PATHS

Path A: Direct Counter / Wholesale Pickup
Path B: Turnkey Dead-Stock Consignment

STEP 1 Shelf Inventory Intake (Fast & Hands-Off for Pete)

Pete shares an existing part-number list/spreadsheet, DMS export, or lets Sean photograph shelf labels/boxes right in Patchogue across OMC/Cobra, Evinrude/Johnson, Mercury, MerCruiser, Yamaha, Volvo Penta, and Tohatsu. Zero data entry required from your counter staff.

STEP 2 OEM Part-Number & Supersession Fitment Matching

We index every OEM part number, supersession chain, and engine model/serial range on southshoremachineparts.com + Google Shopping/Search so Long Island mechanics & boat owners searching exact OEM part numbers find it immediately—with fitment verified before it ever reaches you.

STEP 3 Two Flexible Payout Paths — Pete Chooses Per Part or Per Lot:

SWITCH PATHS ANYTIME

Path A — Direct Local Counter / Wholesale Pickup

0% HASSLE

Local Long Island mechanics & boat owners with verified OEM part numbers are routed directly to Pete's counter in Patchogue (or shipped direct) at **Pete's full wholesale/counter price**. You collect payment right at the counter as normal.

Path B — Turnkey Consignment / Dead-Stock Liquidation

ZERO UPFRONT COST

For slow-moving or obsolete NOS boxes sitting on back shelves, **we handle all photography, OEM cross-referencing, buyer Q&A, and shipping prep**—paying Pete the agreed net wholesale value the moment a part sells.

3. HIGH-DEMAND PRIORITY PART CATEGORIES AT ACTION PERFORMANCE MARINE

TOP SEARCHES ON SOUTHSHOREMARINEPARTS.COM RIGHT NOW

A. IGNITION & ELECTRICAL

HIGHEST SEARCH VOLUME

Obsolete & factory OEM ignition components that stall boat repairs across Suffolk & Nassau when backordered:

OMC / Evinrude / Johnson VRO Pumps Stators & Triggers
Power Packs CDI Switch Boxes Rectifiers / Regulators
Trim Relays & Harnesses

B. FUEL, EXHAUST & COOLING

FAST COUNTER TURNOVER

Critical spring/summer commissioning & repower rescue parts for legacy 2-stroke outboards and I/O sterndrives:

Carburetor Assemblies OEM Carb Rebuild Kits
MerCruiser / OMC Manifolds Exhaust Risers & Elbows
Raw-Water Impeller Pumps Vapor Separators (VST)

C. GEARCASES & STERNDRIVES

HIGHEST TICKET (\$400–\$2,500+)

High-margin mechanical assemblies where one verified OEM shelf match saves a customer's entire boating season:

Complete Lower Units OMC Cobra Gear Sets
Alpha / Bravo Upper & Lower Gears Propeller & Drive Shafts
Trim & Tilt Cylinders / Pumps Shift Cables & Bell Housings

4. TUESDAY WALK-IN GAME PLAN & CHECKLIST (OCT 27 @ 1:00 PM ET)

15-MINUTE ACTION PLAN

☐ **Step 1 — Inventory Format Check:** Ask Pete how his warehouse inventory is currently tracked (computer list / Excel / DMS export, index cards, or organized by brand & bin number on the shelves).

☐ **Step 2 — Select First Pilot Batch (25–50 High-Value NOS / NLA Parts):** Pull a starter list or snap photos of 25–50 high-demand boxes/tags on the spot to list as **Featured Patchogue Warehouse Stock** on southshoremachineparts.com this week (\$0 cost to Pete).

☐ **Step 3 — Confirm Preferred Dispatch & Payout Channel:** Confirm whether Pete prefers Part-Hound SKU inquiries by phone (631-654-1119), email (abwinc3015@optonline.net), or text, and lock in his net wholesale floor rule for Path A & Path B.

PILOT BATCH QUICK-CAPTURE SHEET (25–50 FEATURED SKUS)

LIVE THIS WEEK

BRAND / SYSTEM	TARGET PART FAMILY / OEM SKU RANGE	PATH
OMC / Evinrude / Johnson	VRO2/OMS Pumps (5007420 / 5007423), Stators, Power Packs	Path A / B
OMC Cobra Sterndrive	Transom Shift Cables (987661), Gears, Trim Cylinders	Path A / B
Mercury / MerCruiser	CDI Switch Boxes (332-7778A12), Manifolds, Risers, Lower Units	Path A / B
Yamaha / Volvo / Tohatsu	2-Stroke CDI Units, Carb Assemblies, Raw-Water Pumps, Props	Path A / B

Walk-In Notes / Shelf Bins to Scan First: